

Customer Service Strategy 2020-2023

GUIDING PRINCIPLES

- Our focus is the customer
- Our services are simple, accessible and easy to understand
- We offer our customers various service options
- Our staff are knowledgeable and skilled in delivering exceptional service
- We strive to continually improve our services and measure our performance
- We leverage new and existing technology to improve service delivery

QUALITY COMMITMENTS

- Solution oriented
- Timely
- Easy to access
- Professional

Create a culture centred on the customer

Deliver a positive and consistent customer experience Build trust and credibility with our customers

- Establish customer experience implementation team
- Develop customer service standards •
- Create a customer service policy
- Leverage future recognition program

Empower staff to deliver customer service excellence

Ensure staff have the appropriate knowledge and skills Provide staff with efficient tools and resources

- Create and maintain a centralized knowledge base
- Enhance cross-departmental communication
- Develop and deliver customer service training programs
- Develop online customer service toolbox for staff

Leverage technology to improve customer convenience

- Expand online self-serve capabilities for customers Utilize new and enhance existing technology systems • Implement a CRM tool and a new phone system Automate data analytics and reporting



Continuously improve the way we serve our customers

Proactively respond to our customers changing needs Leverage opportunities to enhance efficiencies

- Establish customer service performance measures
- Develop customer experience feedback program
- Improve customer service processes on a regular basis

Modernize and automate services Leverage data analytics to drive improvements

2020-2023 Implementation Roadmap

		2020				2021				2022			2023				
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
1	Create a culture centred on the customer																
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1.4	Leverage future recognition program																
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